



NEWS RELEASE

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For Immediate Release

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Energy Business Expert Joins CMTC

TORRANCE, CA – Energy business expert Scott Sullivan has joined [California Manufacturing Technology Consulting](http://www.cmtc.com) as its Regional Sales Manager, infusing his years of sales experience and expertise into the company's Energy Savings Program.

With fifteen years in the energy business, Sullivan, who assumed his post last month, has the breadth of experience to help manufacturers trim gas and electricity costs while also boosting efficiency.

During the era of utility deregulation in California, Sullivan was the Vice President for Sales of New Energy Ventures, founded by the current president of the California Public Utilities Commission. Sullivan was Vice President of business development at Global Net, now chaired by a current commissioner of the CPUC.

“California's focus on energy and the environment is changing the landscape for California Manufacturers,” Sullivan said. “CMTC is poised to make a major impact on the manufacturing energy field by keeping California manufacturers” on top of energy-saving technology. Sullivan said that his first message to manufacturers is: “Give me a call.”

The proprietary approach, called [VeSM Advantage Plus Program](http://www.cmtc.com)[™], measures power use, identifies manufacturing process cost-reduction opportunities and verifies energy savings. The program has already reduced energy consumption and saved millions of kilowatt-hours and therms for manufacturers throughout Southern California.

Gerald Church, the Director of Energy Services at CMTC is excited about having Sullivan on board to assist in getting the energy programs into the marketplace.

ABOUT CALIFORNIA MANUFACTURING TECHNOLOGY CONSULTING

A private, nonprofit corporation, CMTC was established in 1992 to provide high value consulting services to California's high tech and traditional small and medium-size manufacturers to increase their competitive advantage through improved methods of management and manufacturing. Today, through its regional teams, CMTC provides consulting services in the practice areas of Strategic Business, Lean Enterprise, Information Technology, Energy Services, Quality, Distribution and Supply Chain Management. CMTC's regional teams cover Los Angeles, the Inland Empire, Orange County, Ventura/Santa Barbara County, the San Fernando/San Gabriel Valley, the San Joaquin Valley and San Diego/Imperial County. For more information, visit www.cmtc.com.

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