



NEWS RELEASE

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For Immediate Release

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ETP AWARDS CMTC A \$2 MILLION CONTRACT TO TRAIN CALIFORNIA WORKERS

TORRANCE, CA -- For more than a decade California Manufacturing Technology Consulting (CMTC) has assisted Southern California's small and medium sized manufacturers become more competitive by sharing the latest tools and techniques in the industry. As part of their mission to bring continuous improvement to these companies, CMTC has partnered with the Employment Training Panel (ETP) to provide specialized training to thousands of workers. To that end, CMTC today announced that it has just been awarded a new \$2M multi-employer contract (MEC) by the ETP.

In the last nine years, CMTC has secured over \$10M in ETP funds in order to help over 10,000 workers and hundreds of companies achieve their improvement goals. As a result, CMTC is able to help manufacturers achieve increased performance and profitability through implementation projects and workforce training.

CMTC's multi-employer contract (MEC) provides training in Continuous Improvement, Management, Business, Computer, Production/Manufacturing and Literacy Skills. Training is customized based on overall company improvement goals.

"Through the MEC, CMTC is able to provide turn-key access to ETP funding," commented Cheryl Slobodian, Director of CMTC's Small Business Consulting Group. "Once we have defined a training solution and a company is committed, training can begin in as little as 10 days. The systems and support CMTC provides alleviates over 90% of the administrative effort, a key consideration for employers familiar with government programs. However, the real draw for manufacturers is that because of ETP, we can offset the cost of to the employer."

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CMTC's training is designed to include classroom instruction as well as practical, hands-on activities using actual work tasks that apply the training to the work environment. Training is provided at the employer site and the delivery schedule is negotiated with the employer in order to minimize disruption to production.

In a recent survey conducted by CMTC, results indicate that the top five difficulties and barriers for the California manufacturers are:

- Increasing production cost efficiencies
- Upgrading employee skills
- Developing effective marketing and sales strategies
- Conducting production planning and scheduling
- Controlling rising energy costs

As an ETP contractor, CMTC has been able to provide much needed assistance to California manufacturers to address these key issues.

ABOUT CALIFORNIA MANUFACTURING TECHNOLOGY CONSULTING

A private, nonprofit corporation, CMTC was established in 1992 to provide high value consulting services to California's high tech and traditional small and medium-size manufacturer to increase their competitive advantage through improved methods of management and manufacturing. Today, through its seven regional teams, CMTC provides consulting services in the practice areas of Strategic Business, Lean Enterprise, Information Technology, Quality and Supply Chain Management. CMTC's regional teams cover Los Angeles, the Inland Empire, Orange County, Ventura/Santa Barbara County, the San Fernando/San Gabriel Valley, the San Joaquin Valley and San Diego/Imperial County. For more information, visit www.cmtc.com.