

# CMTC<sup>®</sup> SERVICES & CAPABILITIES

## INCREASE SALES

Innovation & Market Diversification

Exporting

Sales & Marketing Strategies

DoD Opportunities

## REDUCE COSTS

Lean Management

Energy Efficiency

Business Process Optimization

Advanced Manufacturing

## IMPROVE QUALITY

ISO Standards

Six Sigma

Continuous Improvement

## DEVELOP YOUR WORKFORCE

Workforce Training

Management Development

Change Management

HR Services



## IMPROVE YOUR TECHNOLOGY

IT System Selection

IT Implementation

IT Optimization



## CREATE AN AGILE SUPPLY CHAIN

Inventory Management

Supplier Quality Systems

Migrate Supply Chains to Value Chains



## STRATEGIC GROWTH

CEO Peer Councils

Family Business Advisor

Strategic & Financial Planning



## ADDITIONAL BENEFITS

### Complimentary Programs

Buy America Scouting Program

California Manufacturers Accelerator<sup>®</sup> Program (CMA)

Made in California Program

### Funding Incentives

Employment Training Panel (ETP) - Customized Training

Workforce Development Boards - Customized Training and Layoff Aversion

# CMTC® - Delivering Manufacturing Solutions

CMTC creates concrete solutions for your company from “C” Level to the shop floor. Our experienced consultants specialize in developing solutions, not reports. We strive to build a lasting relationship with your organization through a deep understanding of your company's structure and business strategies.

## Our Mission

We are a private, mission-based non-profit corporation, affiliated with the National Institute of Standards and Technology's (NIST) Hollings Manufacturing Extension Partnership (MEP) under the Department of Commerce. Quarterly surveys ensure full accountability and a performance scorecard of certified value for our customers.



## Serving All of California

In 2016, The U.S. Commerce Department's National Institute of Standards and Technology (NIST) awarded CMTC a five-year agreement to be California's Manufacturing Extension Partnership (MEP) Center. This agreement makes CMTC the lead organization for delivering services to small and medium-sized manufacturers in California with support of partners throughout the state. Through its collaboration with these partners, CMTC will enhance operational performance, new product development, market expansion and technology adoption for manufacturers in both urban and rural centers.

## We Succeed When You Do...

*Thanks to the tools and techniques that CMTC introduced us to during the Innovation process, we now have a higher level of creativity that we will use to better serve our customers.*

*- David Flatten, President, Inland Powder Coating*

*CMTC's strategic assistance is crucial for California manufacturers looking to grow. Between the new management system implemented under their guidance and the adoption of Lean principles, we were able to improve efficiencies and realize cost savings. With CMTC's expertise, we were able to develop a new marketing strategy which resulted in new customers and sales.*

*- Ed Warner, COO, ADF Visual*

### About CMTC

A private, nonprofit corporation established in 1992, CMTC is the California affiliate of NIST MEP under the Federal Hollings Manufacturing Extension Partnership (MEP) program, a network of 51 Centers across the country that provides assistance to small and medium-sized manufacturers. CMTC represents the MEP system in California and works in close collaboration with manufacturers, partners and agencies on all manufacturing issues and opportunities.

For more information, visit [www.cmtc.com](http://www.cmtc.com) or follow us on [LinkedIn](#), [Facebook](#) or [Twitter](#). Subscribe to our manufacturing network blog at <http://www.cmtc.com/blog>.