

APRIL 2021 NEWSLETTER



CA Relief Grant Program: Round 6

The [California Small Business COVID-19 Relief Grant Program \(the "Program"\)](#) provides micro grants ranging from \$5,000 to \$25,000 to eligible small manufacturers impacted by COVID-19. The Program is being administered by the California Office of the Small Business Advocate (CalOSBA) at the Governor's Office of Business and Economic Development (GO-Biz). Lendistry, a CDFI and CDE small business lender, has been designated by the state to act as the intermediary for the Program to disburse the grant funds. And, while application for previous rounds have closed, Round 6 is right around the corner, **opening Wednesday, April 28th at 9:00 AM PT and closing Tuesday, May 4th at 5:00 PM PT.**

Have questions? CMTC, in partnership with Imperial Valley Economic Development Corporation and Imperial Valley Small Business Development Center, is hosting two informational webinars on [April 20th @ 10 AM PT](#) and [April 27th @ 10 AM PT](#).

Business Builder: Construction & Manufacturing

The [Business Builder Expo](#) is a virtual event of one-on-one matchmaking appointments, exhibit hall booths, plenary sessions, and workshops. The event is designed to strengthen the Los Angeles 5-county regional economy by connecting minority-, women-, and disabled veteran-owned small business subcontractors to prime contractors and procurement

opportunities. The Business Builder Construction & Manufacturing event is on April 28th from 8:30 AM-3:30 PM PT. [Click here to register today!](#)

Need Help Keeping Up With QMS Compliance?

As California emerges from the COVID lockdown, many manufacturers may find themselves behind on the required internal audits of their quality management systems, risking compliance with their respective certifying agencies.



CMTC can provide you with access to a wide array of Quality Management professionals, including certified auditors, to assist you in coming back into compliance with your audit requirements. As you know, if you are put on probation, or worse yet, have your ISO 9001 or other QMS certification suspended, you will need to work *twice* as hard to re-apply and reestablish that certification. [CMTC can help—contact us at comm@cmtc.com or 310-263-3028 today!](mailto:comm@cmtc.com)

Agile Manufacturing in the Era of Industry 4.0

The [Agile Manufacturing in the Era of Industry 4.0 virtual workshop](#) will discuss challenges and opportunities for leveraging Industry 4.0 technologies for realizing agile manufacturing. The first part of the workshop will feature presentations from industry leaders like Stanley Black & Decker, GE Global Research, Rockwell Automation, and the National Institute of Standards and Technology. The second part will feature a discussion to understand the community's needs. The workshop will take place on April 28th from 10:00 AM-12:00 PM PT. [Click here to register today!](#)

CMTC Spotlight



Since 1971, Metron Optics has designed and manufactured high-precision, high-quality inspection mirrors, marking pens, and accessories for customers worldwide. To continue to innovate and serve its clients' changing technology needs, Metron Optics wanted to

explore what it would take to evolve its manufacturing operations to include additive manufacturing (AM). CMTC partnered with Metron Optics to produce a technology adoption roadmap and conducted a proof of concept and validation exercise. To do so, CMTC completed a test case by designing and producing a representative Metron Optics part on several additive manufacturing machines and processes.

As a result, Metron Optics estimates **retained revenues of \$150,000**, enabling **investments of \$11,000 in new products and processes**. In addition, the company estimates a **cost savings of \$22,500** over a 12-month period.

Find Out How We Did It

Made in California Showcase



Today's customers are looking for American-made products because they associate them with quality. In fact, recent reports reveal that 60% of Americans are willing to pay more for products made here at home. So, adding a Made in CA logo to your website and marketing and packaging materials can really pay off. There's no cost to join the other 2,000-plus Made in CA members, just [click here to sign up](#).

This Month's Featured Manufacturers

GREEN'S METAL CUT-OFF | NATIONAL STABILIZERS INC.
AMERICAN MAILING & PRINTING SERVICE INC | MICRO PRECISION CALIBRATION INC.

Every month, CMTC is proud to showcase manufacturers participating in the Made in CA program. Featured companies appear in order from when they qualified for and joined the program. Each week, a single featured manufacturer is promoted on the Made in CA social media sites, giving that company even more visibility. Check out our featured manufacturers:



Latest Blog Posts

BUSINESS GROWTH

CYBERSECURITY



How To Foster Business Growth Acceleration During COVID-19

The effects of the COVID-19 pandemic have permeated throughout nearly every sector in the global economy, leaving few industries unscathed. Manufacturing was hit hard since the origin of the virus, China, is a country that supplies many raw materials to manufacturers across the globe. As an added challenge, safety measures to stop the virus included nation-wide lockdowns, which further hindered supply chains.

[Read more...](#)

Differential Privacy for Complex Data: Answering Queries Across Multiple Data Tables

Brought to you by NIST

So far in this blog series, we have discussed the challenges of ensuring differential privacy for queries over a single database table. In practice, however, databases are often organized into multiple tables, and queries over the data involve *joins* between these tables. In this post, we discuss the additional challenges of differential privacy for queries with joins, and describe some of the solutions for this setting.

[Read more...](#)

[CLICK HERE TO VIEW OUR BLOG](#)

Events



The Keys to Successful Strategic Planning

Wednesday, April 28th
11:00 AM – 12:00 PM PT

During this webinar, Marketing & Management Consulting President Lawrence "Larry" Kirsch will provide a comprehensive overview of Strategic Planning and discuss the keys to making your own strategic plan successful.

[Register Now](#)

View All Webinars

We have other informative webinars scheduled throughout the year. Get valuable guidance and help from CMTC and our guest speakers. [Register now.](#)

CMTC's HR Boot Camp

Complex HR issues confront companies daily—CMTC's Human Resources subscription service, [HR Boot Camp](#), can get you the help you need. HR Boot Camp quarterly and annual subscriptions offer live and on-demand training sessions with subject matter experts and provides tips, checklists, and templates to help you tackle today's evolving HR landscape. [Click here to sign up today!](#)

Shifting Gears Podcast

CMTC's new podcast [Shifting Gears](#) covers the latest news, trends, technology, and expert insights with the sole purpose of helping manufacturers recover and thrive in today's economy. Season One ([available now](#)) deep-dives into the [challenges of the pandemic](#), [workplace safety](#), [virtual selling](#), [cash flow](#), [apprenticeships](#), and [reshoring](#). Season Two (available the week of May 10th) will focus on SMMs perspectives on apprenticeships, inbound marketing, economic outlook in the wake of the pandemic, smart manufacturing, e-commerce, and women in manufacturing.

Shifting Gears is available for listening on CMTC's website at www.cmtc.com/shiftinggears as well as across all major podcast directories like [Spotify](#), [Apple Podcasts](#), and [Google Podcasts](#).

Harassment Avoidance Training

California State Bill (SB) 1343 mandates that all employers with five or more employees must provide Harassment Avoidance Training to fulfill all CA requirements. CMTC offers web-based 'live' sessions supporting State and Federal regulations and facilitated by a Harassment Avoidance trainer. [For a complete list of scheduled Harassment Avoidance Training Webinars, click here.](#)

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