



## JANUARY 2021 NEWSLETTER



### CA Relief Grant Program

Governor Newsom and the State Legislature announced the allocation of \$500 million to the [California Small Business COVID-19 Relief Grant Program \(the "Program"\)](#), which provides micro grants ranging from \$5,000 to \$25,000 to eligible small manufacturers impacted by COVID-19. The Program is being administered by the California Office of the Small Business Advocate (CalOSBA) at the Governor's Office of Business and Economic Development (GO-Biz). Lendistry, a CDFI and CDE small business lender, has been designated by the state to act as the intermediary for the Program to disburse the grant funds.

Application for Round 1 closed on January 13th. Applicants will be notified by January 22nd if they have been awarded a grant. Disbursal of funds will begin January 22nd and continue over a 45-day period. If applicants do not receive a grant, they will be notified and automatically moved forward to Round 2 (*they should not reapply*). Application for Round 2 will open on February 2nd at 8 AM PT and close on February 8th at 6 PM PT.

**How to Apply For Round 2:** Visit <https://cmtc.mylendistry.com/login> to review your eligibility, prepare your business documents, and submit your application. For application assistance, please contact your local Client Advisor. If you're unsure who your Client Advisor is, contact us at [CAReliefGrant@cmtc.com](mailto:CAReliefGrant@cmtc.com) or 424-337-0075.

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### UCI Smart Manufacturing Survey

*Do you work in a small or medium manufacturing firm (fewer than 500 employees)? Or do you work with such companies as a consultant? Consider donating 10-15 minutes of your time! You could **win a gift card of \$500!***

With your help, this will be the largest national study ever done about how smart technology can benefit small and medium-sized manufacturers. The survey results will provide invaluable data for guiding future development of smart manufacturing tools tailored to the needs of these companies. You don't have to be a technology expert—we want a wide range of opinions. Participation is voluntary. We'll send you a report summarizing the results if requested, and **enter you in a random drawing for Visa gift cards worth \$500, \$300, and \$200.** This survey is being conducted by University of California Irvine through a grant from the U.S. Department of Energy. [To participate in the survey, click here.](#)

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## CMTC Spotlight



Dynamic Fabrication Inc. (DFI) specializes in providing high quality, close tolerance custom metal fabrication, certified welding, and precision machining to a broad spectrum of industries including Aircraft, Medical, Entertainment, Energy, Oil, Environmental, Architectural, Semiconductor, Pharmaceutical, and Transportation. DFI needed an immediate solution to improve product quality and on-time delivery. They had identified pre-shipment quality issues and their on-time delivery was low. In assessing the issues, DFI management isolated a key root cause as blueprint reading errors. CMTC partnered with DFI to create a training curriculum that would align with the company's focus areas: customer requirements and continuous improvement. Over a 12-week period, CMTC consultants delivered 40 hours of blueprint reading training to 17 employees and helped DFI access California Employment Training Panel (ETP) funds to offset the training costs.

As a result, DFI estimated **cost savings of \$750,000** over a 12-month period, enabling **investments of \$100,000 in new products and processes** and **\$15,000 in plant and equipment improvements.** In addition, DFI designated another **\$24,000 of investment for employee learning and development.**

Find Out How We Did It

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## Made in California Showcase



Today's customers are looking for American-made products because they associate them with quality. In fact, recent reports reveal that 60% of Americans are willing to pay more for products made here at home. So, adding a Made in CA logo to your website and marketing and packaging materials can really pay off. There's no cost to join the other 2,000-plus Made in CA members, just [click here to sign up](#).

### This Month's Featured Manufacturers

[DOMINO PLASTICS MFG](#) | [U.S. RUBBER RECYCLING, INC.](#)

[TWINS PLEATING & STITCHING, INC.](#) | [SCENT & FIRE CANDLE COMPANY](#)

Every month, CMTC is proud to showcase manufacturers participating in the Made in CA program. Featured companies appear in order from when they qualified for and joined the program. Each week, a single featured manufacturer is promoted on the Made in CA social media sites, giving that company even more visibility. Check out our featured manufacturers:




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## Latest Blog Posts

## LEAN

## CYBERSECURITY



### Lean Principles and Tools

Welcome to the second installment of our series on Lean and [Six Sigma](#). As we saw in the first post, Lean and Six Sigma are complimentary continuous improvement methodologies that reduce the overall waste and variability in production processes respectively. While these two methodologies use different approaches and tools to drive improvements in productivity and profitability, they have in common that they can be employed to improve every facet of your business.

[Read more...](#)

### Selecting Security and Privacy Controls: Choosing the Right Approach

*Brought to you by NIST*

IoT devices are becoming integral elements of federal information systems, which is why NIST has released for public review draft guidance on defining federal IoT cybersecurity requirements, including supporting non-technical requirements. These four new documents expand the range of guidance for IoT cybersecurity, with the goal of ensuring IoT devices are integrated into the security and privacy controls of federal information systems.

[Read more...](#)

[CLICK HERE TO VIEW OUR BLOG](#)

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## Events



### Quality 501: Roadmap to Becoming a Premium Supplier

**Tuesday, January 26th**  
10:00 – 11:00 AM PT

*During this webinar, CMTC Quality Practice Lead Eliot Dratch will discuss the key points that large customers typically demand from their lower-tier suppliers before advancing their status to "Premium Supplier." This approach is applicable to most industries, including aerospace, consumer products, medical, apparel, food, etc.*

[Register Now](#)

[View All Webinars](#)

**We have other informative webinars scheduled throughout the new year.** Get valuable guidance and help from CMTC and our guest speakers. [Register now.](#)

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## Harassment Avoidance Training

California State Bill (SB) 1343 mandates that all employers with five or more employees must provide Harassment Avoidance Training to fulfill all CA requirements. CMTC offers web-based 'live' sessions supporting State and Federal regulations and facilitated by a Harassment Avoidance trainer. [For a complete list of scheduled Harassment Avoidance Training Webinars, click here.](#)

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