



## JULY 2020 NEWSLETTER



### Making Your Facility Safe

While most manufacturers are back to work, the struggle to keep facilities safe and compliant with the latest rules and regulations regarding workplace safety have just begun. Our Return to Work Guide is a comprehensive COVID-19 pandemic preparedness and response guide for manufacturers that includes information on:

- Expanding/resuming operations
- Monitoring and detecting cases
- PPE
- Cleaning and disinfection
- Procedures for 'suspected' infection
- And more

Our guide also includes a comprehensive checklist that will help ensure your facility is safe.

[Download the Guide](#)

### Is your business in need of help?

As you start seeing the long-term effects COVID-19 is going to have on your business, our Business Stabilization Consultants can help you develop a customized plan of action to help

get you back on track. [Request a meeting today.](#)

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## CMTC Spotlight



EnviroKinetics is an innovative company specializing in emissions control, heat recovery, and automation packages. The company's accumulated decades of experience have made EnviroKinetics a trusted problem solver for the power generation, chemical, refining, and materials processing industries. However, key customers informed EnviroKinetics that they [require ISO 9001 certification](#) in order to continue to receive orders from them. To minimize disruption to the company's operations, the management team selected CMTC to implement a quality management system to prepare the company for 3rd-party ISO 9001 certification.

At the conclusion of the project, EnviroKinetics was **well prepared for its 3rd-party ISO 9001 certification audit**. The achievement of certification resulted in **retained sales of \$3,000,000** and an **increase in sales of \$6,000,000**.

Find Out How We Did It

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## Made in California Showcase



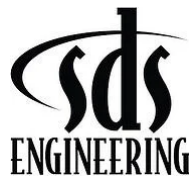
Today's customers are looking for American-made products because they associate them

with quality. In fact, recent reports reveal that 60% of Americans are willing to pay more for products made here at home. So, adding a Made in CA logo to your website and marketing and packaging materials can really pay off. There's no cost to join the other 2,000-plus Made in CA members, just [click here to sign up](#).

## This Month's featured manufacturers

**LIBERTY PACKING COMPANY | PROMOVENTURES | PACIFIC LABOR TESTING SDS  
ENGINEERING**

Every month, CMTC is proud to showcase manufacturers participating in the Made in CA program. Featured companies appear in order from when they qualified for and joined the program. Each week, a single featured manufacturer is promoted on the Made in CA social media sites, giving that company even more visibility. Check out our featured manufacturers:



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## Latest Blog Posts

**BUSINESS GROWTH**



## How to Stimulate Growth After COVID-19

Both essential and non-essential industries have felt the impact of the pandemic and its devastating effects on the economy. As a result of lockdowns and the strain on the economy, the Institute of Supply Management reported that American manufacturing fell to an [index of 41.5%](#) in April - the lowest since April 2009.

[Read more...](#)

## CYBERSECURITY



## Defense Suppliers: Self- Attestation, the False Claims Act, and You\*

If you are part of the Department of Defense (DoD) supply chain, you likely have various Defense Federal Acquisition Regulation Supplement (DFARS) disclosures that you must attest to during the course of doing business.

[Read more...](#)

[CLICK HERE TO VIEW OUR BLOG](#)

## Events



### Training Within Industry Webinar Series Part 2: Job Relations

**Tuesday, July 21**

**10:30 – 12:30 am**

*In this webinar, we will introduce you to a Four-Step pattern that was developed in WWII. You'll also learn how to handle problems using a Plan-Do-Check-Act cycle as well as creating a foundation for good relations that gets results through people.*

*A recording of Part 1 in the series, Training Within Industry Webinar Series: Job Instruction During COVID-19, will also be available soon.*

**Register Now**

### View COVID-19 Webinars

We have several other upcoming COVID-related webinars throughout July. Get valuable guidance and help from CMTC and our guest speakers. [Register now.](#)

## Harassment Avoidance Training

Multiple dates and times to fit your schedule.

California State Bill (SB) 1343 mandates that **all** employers with five or more employees must provide Harassment Avoidance Training to fulfill all CA requirements. CMTC offers

web-based 'live' sessions supporting State and Federal regulations and facilitated by a Harassment Avoidance trainer. Choose the best time for you below!

## Classes in English

Wednesdays, 9 am - 11 am

[July 15](#) | [July 22](#)

[August 5](#) | [August 12](#) | [August 19](#)

Thursdays, 1 pm - 3 pm

[July 16](#) | [July 23](#)

[August 6](#) | [August 13](#) | [August 20](#)

## Classes in Spanish

Tuesdays, 8 am - 10 am

[July 14](#) | [July 21](#)

[August 4](#) | [August 11](#) | [August 18](#)

Thursdays, 10 am - 12 pm

[August 6](#) | [August 13](#) | [August 20](#)



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